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MILITARY SEALIFT COMMAND

Ship Repair Industry Day

October 10, 2023

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Global Presence

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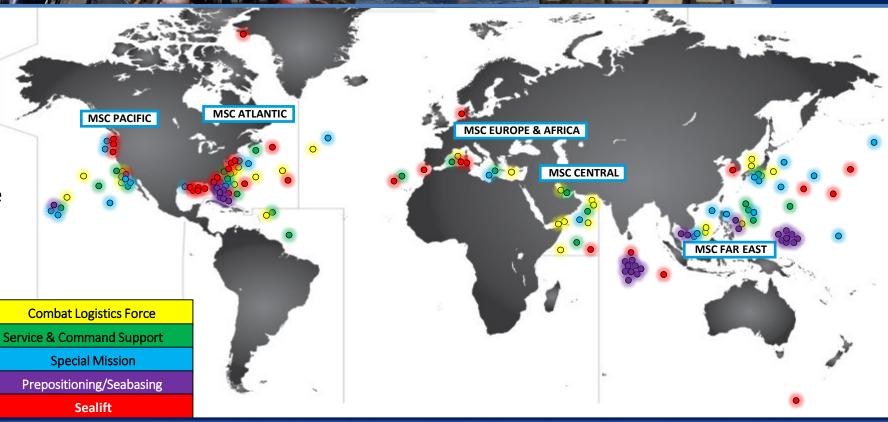


Locations:

HQ, Norfolk, VA
5 Area Commands
2 MPSRONs
15 Area Command offices

Workforce:

- 5,584 Civil Service Mariners
- 1,328 Civil Service Ashore
- 955 Military (Reserve)
- 366 Military (Active)



Approximately 130+ ships at sea or ready for tasking



FY2023 Major Shipyard Availabilities (ROH/MTA)

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MSC and Ship Repair Partners Next Steps:

MSC Process Improvement:

- Refine planning tools
- Align assessments
- Standardize work items
- Identify high-risk work items
- Focus on shipyard planning & availabilities

Partner Opportunities:

- Accurate proposals
- Planning/scheduling collaboration
- Contingency plans
- Develop OEM relationships
- Harden comms/networks (cyber)
- Broaden supply chains
- Follow safety and fire codes



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MSC Ship Repair Objectives

- Strong partnerships
- Timely assessments
- Fair and open competition
- Effective and efficient contracting
- Quality planning
- Collaboration on M&R issues
- Safety and fire prevention
- Cyber resiliency







Navy Office of General Counsel Engagement Briefing

Patrick Mayette - Supervisory Associate Counsel **Donald "D.J." Thornley - Associate Counsel**

The overall classification of this brief is:

UNCLASSIFIED

Military Sealift Command United We Sail



Rules of Engagement



- Classified, FOUO, proprietary, and source selection information will not be discussed
- Fair and equal treatment for all industry partners
- No discussions about current or future procurements or ongoing litigation
- Only a warranted contracting officer may bind the Government
- Contractor gifts or mementos (no solicitation, and amount matters)

INDUSTRY DAYS ARE AN OPPORTUNITY FOR US TO LISTEN AND LEARN

Military Sealift Command UNCLASSIFIED United We Sail



Introduction of Contracting Staff

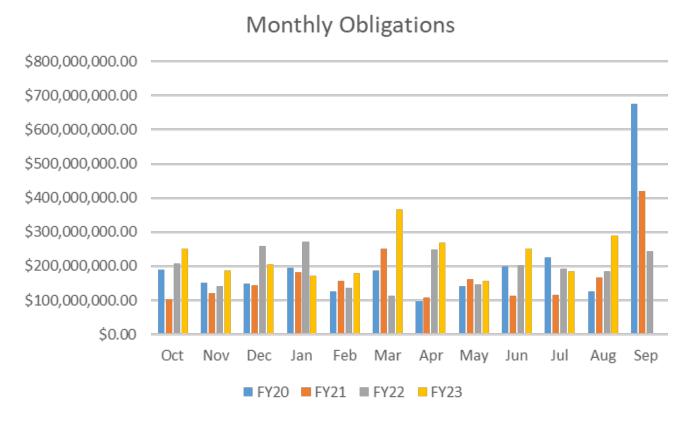
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- CAPT John Duenas Director of Contracts
- Mrs. Juliann Krogh Deputy Director of Contracts
- Mr. Elijah Horner Director of Services and Ship Support
- Mr. Achille Broennimann Director of Chartering (COCOs Short & Long Term)
- Mr. Robert "Bert" Heck –Director of Ship Operations & Maintenance Support (GOCOs)
- Mr. Thomas "Joe" Martin Director of Ship Repair & Fleet Support Operations (GOGOs)
- Mr. Chris Ward AO/AOX/ESB/ARC Branch Chief
- Mr. Damian Finke –AKE/AOE/EPF/ATS/AH/AS Branch Chief
- Mrs. Maria Morris-Services/GSR/Norfolk Branch Chief
- Mr. Taylor Reeves Services/GSR/San Diego Director
- Mrs. Amber San Gil Services/GSR/Guam Director



Monthly Obligations

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Total Obligations

FY23 \$2,511,387,237.11

(October through August)

FY22 \$2,345,866,812.15

FY21 \$2,033,445,735.01

FY20 \$2,459,445,594.53



Image that Best Describes Ship Repair

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Ship Repair Mission Essential Tasks



...as viewed through the lens of today's changing operational environment

Planning

- Clear and concise work package
- Required work fits allotted repair time
- Source long lead time materials



Assessment

- Objective Contract Perf. Assmt. Report (CPARs)
- Refine future work package scope and content
- Hot Wash: ID areas for process improvement
- Respond to CPARs assessments







Solicitation/Award

- Honest, accurate and fair proposals
- Feedback concerns with requirements
- Accurate resource and sequence plan
- Prove ability to complete work w/in PoP
- Maintain collaborative & constructive dialogue
- Conduct detailed planning
- Production sked & labor allocations refined
- Prepare purchase orders (contractor furnished material, subs, tech reps)



Execution

- · Start availability on time
- Continuous feedback on quality, progress, safety
- Respond promptly to Condition Found Reports
- Issue Contract Change Order proposals
- Perform work IAW work package specifications
- Adhere to ship repair production schedule
- Surge resources when progress lags schedule
- Maintain quality workmanship
- Ensure safety for all personnel and property
- Address additional work requirements presented

This is why we are here...

"A healthy defense industrial base is a critical element of U.S. power..." -- NSS 2017

2019 -Old Repair Contract Process UNITED WE SAIL

Contracts are competed and awarded by MSC N10 CONUS to the technically acceptable, lowest priced offer with acceptable past performance.

Availability Scheduled

Availability -310 Days

notice to identify

interested parties

Complete source

Complete source

selection plan/ID

source selection

evaluation board

team members

selection, small

Issue a sources sought

business participation

requirement set aside

Availability -177 Days

Synopsize the requirement/advertis e on FBO.gov to alert

will be forthcoming.
Solicit for a minimum
of 30 days. Vendors
opportunity to attend
ship check/ask

vendors requirement

questions
Initial proposal
submitted and
evaluated

Availability -92 Days

- Pre-Award contract review board to request authority to enter into discussions addressing tech/pricing concerns ID'd in proposal
- Post discussions, vendors have opportunity to submit final proposal revisions
- Evaluation of final proposal revisions

Contract Award Availability -45 Days Start of Availability

VR avails awarded days before avail start date

Current Repair Contract Process UNITED WE SAIL

Contracts are competed and awarded by MSC N10 CONUS to the technically acceptable, lowest priced offer with acceptable past performance.

	AVG	# OF	MAX	MIN
	DAYS	AWARDS	DAYS	DAYS
FY23	68	24	186	34
FY22	53	22	129	7
FY21	56	22	112	29
FY20	44	23	100	11

Start of Availability

Availability Scheduled

Availability -248 Days

Issue a sources sought notice to identify interested parties

 Complete source selection, small business participation requirement set aside

Availability -381 Days

- Complete source selection plan/assemble evaluation board
- Start ordering LLTM/Service Orders

- Synopsize the requirement on SAM.gov to alert vendors requirement will be forthcoming.
 Solicit for a minimum
- Solicit for a minimum of **45** days. Vendors opportunity to attend ship check/ask questions
- Initial proposal submitted and evaluated

Availability -148 Days

- Pre-Award contract review board to request authority to enter into discussions addressing tech/pricing concerns ID'd in proposal
- Post discussions, vendors have opportunity to submit final proposal revisions
- Evaluation of final proposal revisions

Contract Award Availability -60 Days

lifty -60 Days

VR avails now have a target award date of A-30.



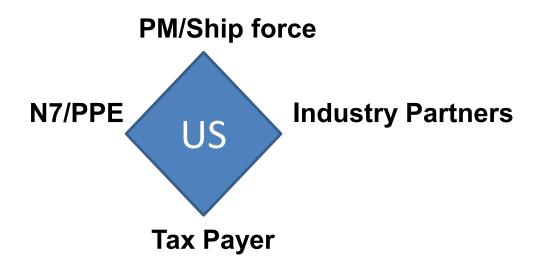
Contracting Improvements from Workshops

- Planning to award all avails earlier (A-60) to (A-180)
- 45 days to review package without having to ask for an extension
- NDA process processing those earlier
- Definitions in our contract are clearer
- Fewer options/more defined options (CAT B's)
- Better Quality Work Items/References
- Better Communication in Pre-Award Phase
- Authorizations for expedited material in CCO's
- ACOs with Win/Win mentality
- Voluntary Annual Technical Proposals



I expect at a bare minimum these three things from everyone on my team:

- 1. Team Players
- 2. Problem Solvers
- 3. Deal Makers





Voluntary Annual Submittal of Technical Proposals

- Based on renewed interest from industry and Military Sealift Command's desire to streamline the technical proposal requirements for GOGO ship repair procurements, submittals for the technical requirements listed below may be submitted on an annual basis vice with each proposal submission.
- RFI was posted on 17 July 2023
- Proposal expiration date after reviewed: 30 September 2024
- **Technical Factors**
- Factor 1 Understanding the WI Package
- Subfactor 1.5 Material Control and Storage
- Subfactor 1.6 Heavy Weather Plans
- Subfactor 1.7 Cold Weather Plans
- Factor 2 Ability to Perform the WI Package
- Subfactor 2.3 Facilities (less Berth, Approach, and Mooring Charts and drydocking form)
- Factor 3 Management Control and Quality Assurance
- Subfactor 3.3 Quality Control Plan (less Preliminary "Schedule for Key Inspection Events")

Subfactor 3.4 – Hazardous Waste Management Plan

PIEE/Solicitation Module

 Overview of the requirement to use the Solicitation Module for receipt of initial and final proposals: The source is the Office of the Under Secretary of Defense (Acquisition and Sustainment) memorandum subject Procurement Integrated Enterprise Environment Solicitation Module.

• Within PIEE, the Solicitation Module provides the capability to securely submit timestamped contractor proposals. It supports files up to 1.9GB with no limit on the number of files. Compressed (*.zip) files are not allowed. Some special characters in the file name are not allowed.



PIEE/Solicitation Module



- a. Proposal Submittal and Inquiries.
- (1) Submit proposals using the offer tab for solicitation number N3220523RXXXX by the closing date and time identified on SF 33 block 9 through the Solicitation Module of the Procurement Integrated Enterprise Environment at https://piee.eb.mil/.
- (2) Other submission methods will not be accepted. Offerors are responsible for ensuring that the Government receives the complete proposal by the due date and time for proposal submission. For assistance access and training, offerors may contact their Contractor Account Administrator or Vendor Customer Support. Go to https://piee.eb.mil/xhtml/unauth/home/login.xhtml to search for the Contractor Account Administrator. Go to https://piee.eb.mil/xhtml/unauth/web/homepage/vendorCustomerSupport.xhtml for Vendor Customer Support. Go to https://pieetraining.eb.mil/wbt/xhtml/wbt/sol/solicitation/proposals.xhtml for proposal submission training.
- (3) All questions concerning the solicitation shall be addressed via email to Contract.Specialist@navy.mil

UNCLASSIFIED MILITARY SEALIFT COMMAND READY, RELEVANT, RESOLUTE



Cost or Pricing Data Requirement

- (i) A price is based on adequate price competition when—
- (A) Two or more responsible offerors, competing independently, submit priced offers that satisfy the Government's expressed requirement;
- (B) Award will be made to the offeror whose proposal represents the best value (see 2.101) where price is a substantial factor in source selection; and
- (C) There is no finding that the price of the otherwise successful offeror is unreasonable. Any finding that the price is unreasonable must be supported by a statement of the facts and approved at a level above the contracting officer.



Cost or Pricing Data Requirement

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- (ii) For agencies other than DoD, NASA, and the Coast Guard, a price is also based on adequate price competition when—
- (A) There was a reasonable expectation, based on market research or other assessment, that two or more responsible offerors, competing independently, would submit priced offers in response to the solicitation's expressed requirement, even though only one offer is received from a responsible offeror and if-
- (1) Based on the offer received, the contracting officer can reasonably conclude that the offer was submitted with the expectation of competition, e.g., circumstances indicate that—



Liquidated Damages

Before: (a) If the Contractor fails to deliver the supplies or perform the services within the time specified in this contract, the Contractor shall, in place of actual damages, pay to the Government liquidated damages of \$ per calendar day of delay."

• After: "(a) If the Contractor fails to deliver the supplies or perform the services within the time specified in this contract, the Contractor shall, in place of actual damages, pay to the Government liquidated damages of not exceeding \$ per calendar day of delay. Total Liquidated Damages shall not exceed 50% of the contract value."

Retention



- We care about your cash flow and understand how important it is to your business.
- **DFARS 252.217-7007 Payments, section (c)** " The Government will retain until final completion and acceptance of all work covered by the job order, an amount estimated or approved by the Contracting Officer under paragraph (b) of this clause. The amount retained will be in accordance with the **rate authorized by Congress** for Naval vessel repair contracts at the time of job order award."
- The rate authorized by Congress "10 United States Code (USC) 3808a Certain Navy Contracts", The Secretary of the Navy shall provide that the rate for progress payments on any contract awarded by the Secretary for repair, maintenance, or overhaul of a naval vessel shall be not less than-
- (1) 95 percent, in the case of a firm considered to be a small business; and
- (2) 90 percent, in the case of any other firm. (5% withheld for small and 10% for large businesses)

Retention

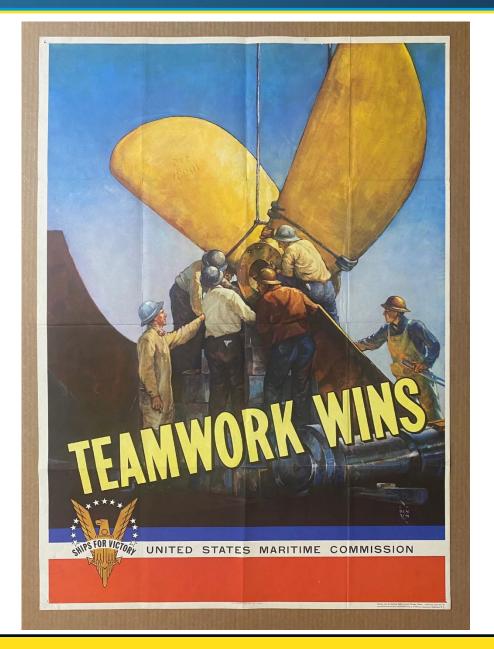


- 2019 INDUSTRY DAY BUSINESS RULE MTA/ROH Avails > \$10M we will retain \$500K until all work is complete and we receive all deliverables. If deliverables are worth more than \$500K then we will withhold 5% for small and 10% for large businesses. Communicate with the ACO and PPE so there are no surprises at the end of the avail.
- Assistant Secretary of the Navy Memo 20 March 2020 stated to reduce retention to the minimum. So we reduced retention to 2% for both large and small businesses.
- Another Secretary of the Navy Memo came out this past year restoring the authorized rates on the previous slide.
- We will remain at 2% for all GOGO ship repair avails for both small and large businesses. If an Industry Partner does not provide all deliverables per the contract we will revoke this agreement with that Industry Partner for future avails. So let's work as a team!



TEAMWORK WINS EVERTIME!

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Military Sealift Command Office of Small Business Programs

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Ship Repair Industry Day October 2023





















Supporting Small Business

MISSION

 DON Small Business Enterprise fosters acquisition opportunities where small businesses can best support Sailors, Marines, and their families through policy, advocacy, counseling & training.

VISION

 At MSC, we actively seek small business opportunities to leverage the innovation, agility, responsiveness and competition that small businesses bring to empower our global warfighting effectiveness.



Role of Small Business Professionals

- ✓ Implement the DON's Small Business (SB) Program throughout MSC
- ✓ Serve as an advocate to maximize SB opportunities
- ✓ Advise and assist MSC personnel on SB matters
 - Conduct training for MSC personnel
 - Assist in market research and acquisition strategies
 - Serve on Source Selection Advisory Committees & Evaluation Boards
 - Recommend set-asides
 - Verify accuracy and timely submission of subcontracting plans



Role of Small Business Professionals

✓ MSC SBPs have access to:

- POCs buyers, contracting officers, program managers
- Forecasts for MSC needs
- MSC specific processes
- Local websites and postings

✓ MSC SBPs can assist with:

- Counseling
- Payment Issues
- Matching capabilities with requirements
- Questions about contracts



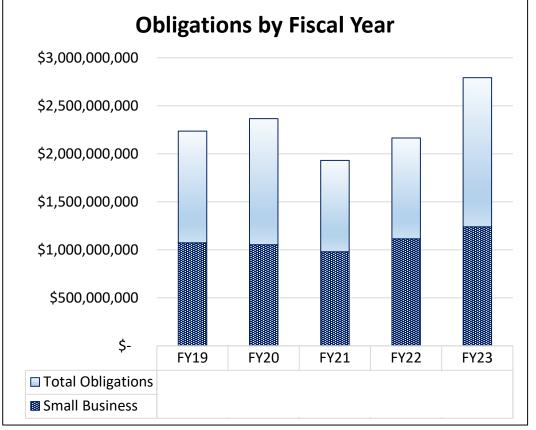
MSC Contracts

MSC is a "Head of the Contracting Activity"

1 of 10 in our Navy

Responsibilities include:

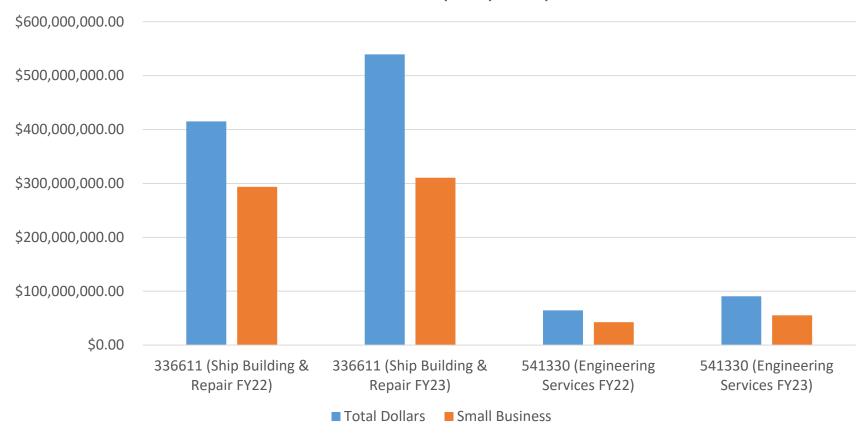
- Contracts for services of oceangoing ships, craft, floating dry docks, and other repair facilities for DOD
- Contracts for the maintenance, conversion, and modernization of assigned vessels





Ship Maintenance & Repair Small Business Spend









MSC's Top 10 NAICS

FY23 Top NAICS		FY23 Top Small Business NAICS				
NAICS	DESCRIPTION	NAICS	DESCRIPTION			
483111	Deep Sea Freight Transportation	483111	Deep Sea Freight Transportation			
336611	Ship Building And Repairing	336611	Ship Building And Repairing			
333618	Other Engine Equipment Manufacturing	541330	Engineering Services			
541330	Engineering Services	481212	Nonscheduled Chartered Freight Air Transportation			
483113	Coastal and Great Lakes Freight Transportation	541513	Computer Facilities Management Services			
488330	Navigational Services to Shipping	721110	Hotels and Motels			
481212	Nonscheduled Chartered Freight Air Transportation	488330	Navigational Services to Shipping			
541512	Computer Systems Design Services	483112	Deep Sea Passenger Transportation			
541513	Computer Facilities Management Services	611519	Other Technical and Trade Schools			
324191	Petroleum Lubricating Oil and Grease Manufacturing Statement A: Approved for Relea	561599	All Other Travel Arrangement and Reservation Services			
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NAICS 2023 Updates

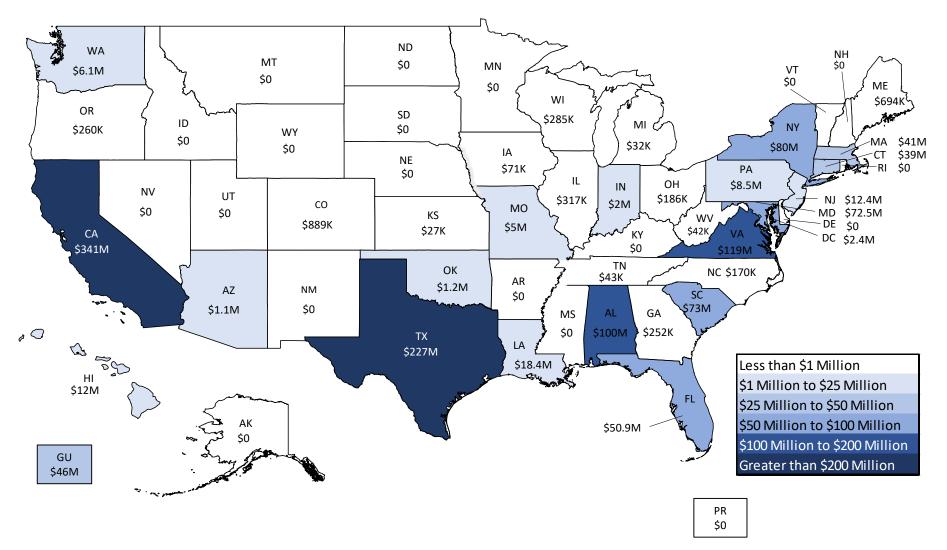
Important Notices:

- 1. Businesses registered in the System for Award Management (SAM.gov) must update their SAM registration in order to have their small business status updated based on the new size standards effective December 19, 2022. Until the SAM registration is updated, the SAM profiles will continue to display the small business status under the old size standards.
- 2. New Small Business Size Standards:
 - 483111: 500 → 1,050 employees
 - 336611: $1,250 \rightarrow 1,300$ employees
 - 541330: \$16.5M → \$25.5M
 - 541330 (Exceptions): \$41.5M → \$47.0M



Military Sealift Command

FY23 Small Business Achievements Map





Small Business Achievements & Goals

CATEGORY	FY20 ACHIEVEMENT	FY21 ACHIEVEMENT	FY22 ACHIEVEMENT	FY23 ACHIEVEMENT
Small Business (SB)	44.49%	50.73%	51.47%	44.38%
Small Disadvantaged Business (SDB)	3.50%	4.41%	3.71%	3.61%
Service Disabled Vet-Owned SB (SDVOSB)	1.74%	3.49%	2.30%	2.94%
Woman-Owned SB (WOSB)	2.95%	4.59%	2.51%	1.85%
HUBZone SB	2.81%	4.59%	3.62%	2.00%

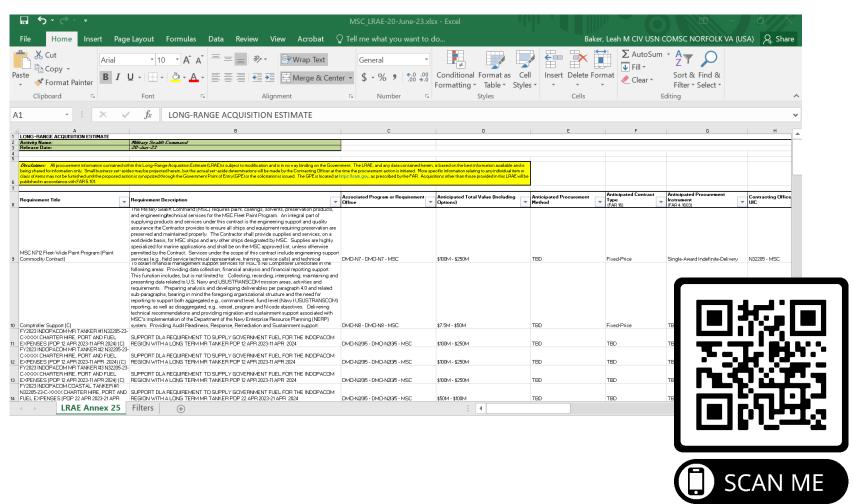
Green = Met/Exceeded Target
Red = Missed Target



Military Sealift Command

Long Range Acquisition Estimate

https://www.msc.usff.navy.mil/Business-Opportunities/Contracts/





Subcontracting Opportunities

- Unrestricted Requirements with a value anticipated to exceed \$750,000 require the apparent awardee (if a Large Business) to submit a Small Business Subcontracting Plan.
- Large Businesses are always looking for qualified small businesses to assist in meeting their subcontracting goals.





SBA's SubNet

https://subnet.sba.gov/client/dsp_Landing.cfm

SubNet is the SBA's Subcontracting
Network System for federal government
subcontracting opportunities. It is a free
database for small businesses seeking
opportunities and large businesses desiring
to post small business subcontracting
opportunities (e.g., solicitations, sources
sought, outreach events).

- 1. Identify concrete, tangible opportunities.
- 2. Identify key business markets.
- 3. One Stop Shop to advertise.

There is no registration or fees required to search for opportunities.





Mentor-Protégé Program

https://www.secnav.navy.mil/smallbusiness/Pages/ mentor-protege.aspx

The Department of Defense (DoD) Mentor-Protégé Program **Government & Warfighter**

To learn more about how to participate in the DON MPP, View the Guidebook on OSBP website.

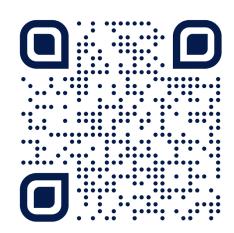
The MPP provides incentives for DoD contractors to assist small businesses in:

- Enhancing business development and technology capabilities;
- Increasing subcontracting participation in government & commercial contracts;
- Increasing protégé firm's technical and business infrastructure capabilities; and,
- Increasing the Small Business Industrial Base, competitive markets and utilization of nontraditional & commercial companies.



SeaPort Next Generation

- SeaPort Next Generation (NxG) Characteristics
 - 2.5-year Base ordering period w/5-Year Option
 - Single NAICS (541330) with military exception (\$41.5M)
 - Fair Opportunity IAW FAR 16 provided to all Vendors Nationwide
 - Removal of Zone Presence Requirements
 - Grouping of functional areas into 2 functional areas with 23 subcategories
 - Leverages Vendor experience providing direct support to the DON, as either prime or sub
 - Cost and Fixed priced task orders permitted
 - Socioeconomic status as of TO proposal
 - Size status determined at MAC award
 - SB subcontracting goals 20% of obligated dollar to LBs will be subcontracting to SBs
 - 85% of MAC awardees are small business.
- Rolling Admissions
 - Award of MACs 14 July 2021
 - Anticipate next rolling admission 2024





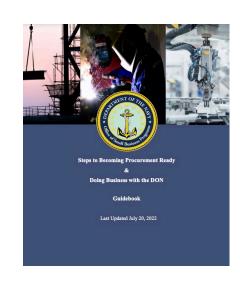


Doing Business with the Dept. of the Navy

https://www.secnav.navy.mil/SmallBusiness

8 Steps to Becoming Procurement Ready







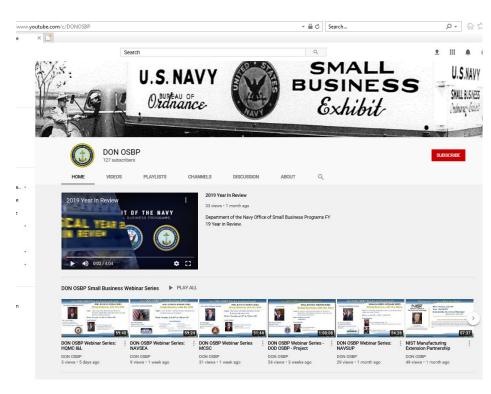
Visit our YouTube Channel to watch the video



Procurement Readiness Video on DON OSBP Website & YouTube Channel!



DON OSBP Webinar Series



Visit Our YouTube Channel to view Previously Recorded Webinars

https://www.youtube.com/c/donosbp

DON OSBP WEBINAR SERIES

<u>Previous</u>					
SBA HUBZones	Air Force OSBP				
SeaPort NxG	OSD CFIUS				
DHS OSDBU	USAID OSDBU				
NavalX & Tech Bridges	NIST MEP Program				
NAVSUP					
MCSC	NAVSEA				
Army OSBP	NAVWAR				
NAVFAC	Mentor Proé g Program				
Office of Naval Research	Strategic Systems Command				
MSC	DLA				
NASA	NAVAIR Roundtable				
DoD OSBP	HQMC I&L				



Defense Acquisition University (DAU)

https://www.dau.edu/faq/Pages/Eligibility-Registration.aspx

Contractors are eligible to take online DAU classes pending space availability.

CLC 009 Service-Disabled, Veteran-Owned Small Business Program



Learn the basic requirements of the Service-Disabled Veteran-Owned Small Business

SBP -110 - Fundamentals of the FAR and SBP



Gain baseline knowledge of how to locate, cite, and determine the applicability of policies and procedures in the Federal Acquistion Regulation and supplements.

CLC 028 Past Performance Information



Learn the rationale behind collecting past performance information, why it should be used, and how its used to improve contractor performance.

CLC 045 Partnering



Learn the overall benefits of developing good government-contract relationships.

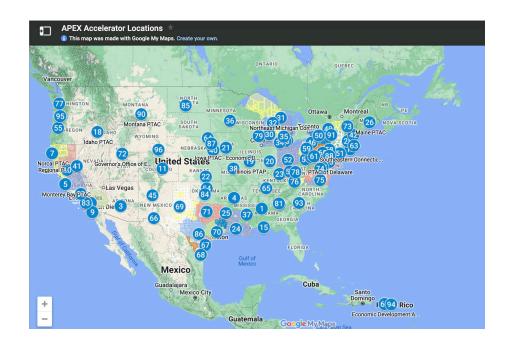




APEX Accelerators

https://www.apexaccelerators.us/

The APEX Accelerators program, under management of the Department of Defense (DOD) Office of Small Business Programs (OSBP), plays a critical role in the Department's efforts to identify and engage with a wide range of businesses entering and participating in the defense supply-chain. The program provides the education and training that all businesses need to participate to become capable of participating in DOD and other government contracts.







Small Business Tips

- Do your homework!
- Take time to participate in Industry Day and Outreach Events
- Provide a capability brief to the MSC Small Business Office. Your Small Business Professional is a great first contact.
- Visit https://sam.gov daily to find opportunities
- Respond to sources sought notices!
 - Tell your small business competitors to respond to sources sought notices!
 - Quality responses get better attention
- Don't assume that your small business status alone will get you a contract
- Determine who's performing similar efforts with complimentary capabilities
- Pursue partnering/teaming/subcontracting arrangements



Small Business Resources

- ✓ System for Award Management (SAM) https://sam.gov
 - Search Contracting Opportunities Sources Sought Notices/Pre-solicitation Notices/Solicitations
 - Award Notices
 - Aid in developing leads for both primes and subcontractors
 - Special Notices (Industry Days)
- ✓ Dynamic Small Business Search (DSBS) https://dsbs.sba.gov/search/dsp_dsbs.cfm
- ✓ Small Business Administration (SBA) <u>www.sba.gov</u>
 - ✓ SBA SubNet https://subnet.sba.gov/client/dsp Landing.cfm
- ✓ APEX Accelerators (formerly PTAC) https://www.apexaccelerators.us/
- ✓ Federal Acquisition Regulations (FAR) https://www.acquisition.gov/far/
- ✓ Defense Federal Acquisition Regulations (DFARS) https://www.acquisition.gov/dfars



Do Your Homework

- ✓ Review MSC websites https://www.msc.usff.navy.mil/
 - MSC's Small Business Website –
 https://www.msc.usff.navy.mil/Business-Opportunities/Small-Business-Opportunities/
 - MSC's Facebook http://www.facebook.com/MSCdelivers
 - MSC's X (Twitter) http://www.twitter.com/MSCsealift
 - MSC's LinkedIn https://www.linkedin.com/company/military-sealift-command
- ✓ Long Range Acquisition Forecasts https://www.msc.usff.navy.mil/Business-Opportunities/Contracts/



International Workboat Show



SAVE THE DATE: NOV 29 - DEC 1, 2023

www.workboatshow.com



MSC OSBP Points of Contact

Email: MSC_SmallBiz@us.navy.mil

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Director, Office of Small Business Programs

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jacqueline.f.alford.civ@us.navy.mil



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Statement A: Approved for Release. Distribution is unlimited.





GOCO GENERAL CONTRACTING PROCESS (DDX CENTRIC)

OCTOBER 10TH 2023

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Three Phases:

Phase One: Assumes receipt of Advanced Planning Letter (APL)

- Front Matter Review (Internally and Concurrently with KO)
 - Verify FARs/DFARS are accurate and up-to-date (PCS KO)
 - Ensure that the evaluation criteria match current processes
 - Technical Review Compliance factors
- PE complete pre-RAV survey + vendor attendance (e.g., MacGregor, PPG, UT Gauging)
- Develop work package from SAMM →SWI/CSI/CCSI/PMIA library and VRRs
 - Multiple read and review sessions with TypeDesk & GPE
 - Formatted IAW COMSCINST 4700.16 Series
 - WIPG MSC DWG 803-7081124
- ID and begin procurement of LLTM & GFE Separate and concurrent process
- Develop bid/pricing sheets to match to current SOW
- Confirm technically acceptable DDXs based on work scope, Ship Characteristics
- Capability to conduct propulsion shaft extractions, location, certification reviews and overall facility acceptability



Phase Two:

- Bid Release
- Establish individual SharePoint sites for each bidder (Game changer on managing RFP distribution and communication)
- Notify each vendor of bid release with electronic invitation to their SharePoint
- Post RFP info on Patriot website
- Question period opens (Ongoing Dialogue) Questions submitted in writing ad responded to all in next amendment
- Questions anonymously answered in Amendment Release throughout question period (usually 5-8 amendments)
 - Includes all bidders, bidders asking questions not disclosed to the other bidders
- · Technical clarification discussions w/offerors following initial bids, prior to call for BAFOs

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Phase Three:

Evaluation period (bids closed)

Technical review of each bid

Bid evaluation sheet (Multiple Factors)

Contractual review of each bid

Verify compliance with required documentation

All certificates, mooring plans, heavy weather, acceptance of T&Cs, completion of the Reps and Certification verifications.

Acceptance of T&Cs, completion of the Reps and Certs

-Repeat Phase Two and Three for BAFO's

October 16, 2023



Award Process:

- KO Consent Letter Include a comprehensive writeup of all factors considered
- Summarization of evaluation Criteria
- 1. <u>Technical Factor, which includes evaluation of the following sub factors:</u>
- Factor 1 Understanding the Statement of Work
- Sub factor 1.1 Production Chart IAW SWI 0013
- Sub factor 1.2 Problem Areas
- Sub factor 1.3 Shipyard Engineering Support Capability
- Sub factor 1.4 CFM Material Availability
- Sub factor 1.5 Waterway Approach Charts, Approach Chart, and Berthing Chart IAW SWI 0003
- Sub factor 1.6 Material Control and Storage IAW SWI 0015
- Sub factor 1.7 Heavy Weather Plans IAW SWI 0006
- Sub factor 1.8 Cold Weather Plans IAW SWI 0007

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- Factor 2 Ability to Perform the Statement of Work
 - Sub factor 2.1 Man-hour Chart
 - Sub factor 2.2 Growth Absorption
 - Sub factor 2.3 MSC Ship Repair Facility Survey Form (MSC Form 4330/26)
 - Sub factor 2.4 MSC Dry Dock Evaluation Form IAW COMSCINST 9997.1 (series), Dry dock
 - Standards for MSC Ship Availabilities
- Factor 3 Management Control and Quality Assurance
 - Sub factor 3.1 Organization and Key Personnel
 - Sub factor 3.2 Subcontractor Participation
 - Sub factor 3.3 Quality Control Plan
 - Sub factor 3.4 Overtime Usage
 - Sub factor 3.5 Hazardous Waste Management Plan

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Past Performance, which includes evaluation of the following subfactors:

- Factor 1 Quality of product or service (Past Performance)
- Factor 2 Schedule & Facility availability
- Factor 3 Subcontractor Management (OEMs as required by 4490.1C)
- Factor 4 Key personnel and staffing (including subcontractors)

3. Price

Questions?

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Example Pricing Sheet



INDEX & TOTAL PRICING

Α	В	C	D	E
WI	CAT	TITLE	PRICE	
004		INTEGRATED LOGISTICS SUPPORT REQUIREMENTS (ILS) AND GOVERNMENT	_	
004	Α	FURNISHED MATERIAL (GFM) SUPPORT REQUIREMENTS	\$ -	
006	Α	HEAVY WEATHER PLAN	\$ -	
007	Α	COLD WEATHER PLAN	\$ -	
010	Α	FURNISH OFFICE FOR OVERHAUL MANAGEMENT TEAM (OMT)	\$ -	
011	Α	GENERAL SERVICES IN DRYDOCK	\$ -	
012	Α	INFORMATION TECHNOLOGY SERVICES	\$ -	
013	Α	PROJECT PLANNING AND PRODUCTION STATUS MONITORING REPORTS	\$ -	
014	Α	WEIGHT AND MOMENT REPORT	\$ -	
015	Α	MATERIAL HANDLING AND STORAGE	\$ -	
016	Α	FIRE PROTECTION AND SHIPS SAFETY PROGRAM	\$ -	
017	Α	HANDLING SHIPS STORES	\$ -	
018	Α	DELIVERY AND REDELIVERY OF THE VESSEL	\$ -	
019	Α	VESSEL ACCESS REQUIREMENTS	\$ -	
020	Α	GAS FREE CERTIFICATES	\$ -	
021	Α	CLEAN AND GAS FREE TANKS VOIDS COFFERDAMS SPACES	\$ -	
022	Α	MACHINERY SPACE TURN-OVER, DOCK TRIALS, AND SEA TRIALS	\$ -	
023	Α	HAZARDOUS WASTE DISPOSAL AT A CONTRACTOR'S FACILITY	\$ -	
024	Α	SCRAP AND SALVAGE	\$ -	
092	Α	SUPPLEMENTAL LABOR & MATERIALS	\$ 2,250,000.00	
101	Α	CARGO HOLD PRESERVATION (INCLUDING BILGE WELLS)	\$ -	
102	Α	CRANE STRUCTURE PRESERVATION	\$ -	
104	Α	TOP SIDE PAINTING – WEATHER DECKS AND D-RING PRESERVATION	\$ -	
▶ Re	visions	RED CLOUD 010 011 023 030 092 101 102 104 118 151 154 156 158 16	5 174 207 254	303 304 3

INDIVIDUAL ITEM PRICING SHEET EXAMPLE

A		В	C	U	
PF	RICING BREAK	(DOWN			1
Description		Unit Price	Qty	Extended Price	
Mobilization	\$	-	1	\$ -	
7.3.1 Descale and preserve jib/ booms	\$	-	4	\$ -	
7.3.2 Conduit Replacment	\$	-	1	\$ -	
7.3.3 Cabin Repairs	\$	-	4	\$ -	
MacGregor Service Engineer	\$	-	0	\$ -	Enter#
7.3.4 Mechnical and Electrical Repairs	\$	-	1	\$ -	
7.3.5 Seaves and Wire Rope	\$	-	1	\$ -	
7.4 Individual Crane Repairs	\$	-	4	\$ -	
Painting/Denso Tape and Marking	\$	-	1	\$ -	
Service Reports and Tests	\$	-	1	\$ -	
TOTAL PRICE: WI 512 CARGO GEAR AND STORES CRANE	REPAIRS (OEI	M REPORT)	(All inclusive)	\$ -	

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FY24-26 2nd Fleet Shipyard Loading

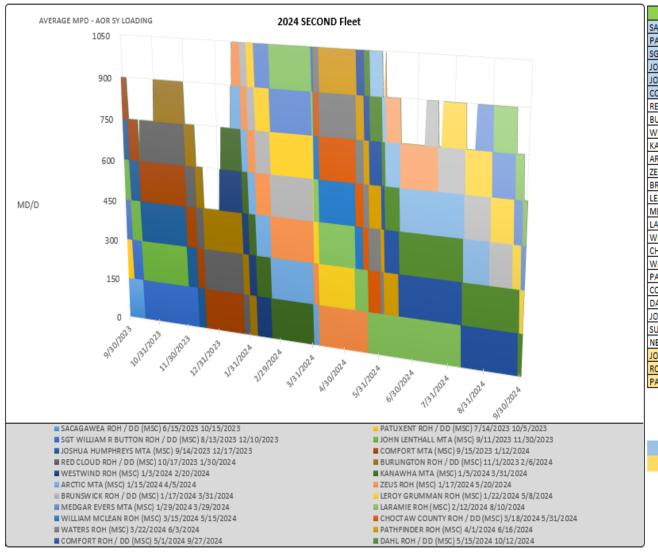


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FY24 2nd Fleet Shipyard Loading



SHIP	EVENT	POP START	POP END
SACAGAWEA	ROH / DD (MSC)	6/15/2023	10/15/2023
PATUXENT	ROH / DD (MSC)	7/14/2023	10/5/2023
SGT WILLIAM R BUTTON	ROH / DD (MSC)	8/13/2023	12/10/2023
JOHN LENTHALL	MTA (MSC)	9/11/2023	11/30/2023
JOSHUA HUMPHREYS	MTA (MSC)	9/14/2023	12/17/2023
COMFORT	MTA (MSC)	9/15/2023	1/12/2024
RED CLOUD	ROH / DD (MSC)	10/17/2023	1/30/2024
BURLINGTON	ROH / DD (MSC)	11/1/2023	2/6/2024
WESTWIND	ROH (MSC)	1/3/2024	2/20/2024
KANAWHA	MTA (MSC)	1/5/2024	3/31/2024
ARCTIC	MTA (MSC)	1/15/2024	4/5/2024
ZEUS	ROH (MSC)	1/17/2024	5/20/2024
BRUNSWICK	ROH / DD (MSC)	1/17/2024	3/31/2024
LEROY GRUMMAN	ROH (MSC)	1/22/2024	5/8/2024
MEDGAR EVERS	MTA (MSC)	1/29/2024	3/29/2024
LARAMIE	ROH (MSC)	2/12/2024	8/10/2024
WILLIAM MCLEAN	ROH (MSC)	3/15/2024	5/15/2024
CHOCTAW COUNTY	ROH / DD (MSC)	3/18/2024	5/31/2024
WATERS	ROH (MSC)	3/22/2024	6/3/2024
PATHFINDER	ROH (MSC)	4/1/2024	6/16/2024
COMFORT	ROH / DD (MSC)	5/1/2024	9/27/2024
DAHL	ROH / DD (MSC)	5/15/2024	10/12/2024
JOSHUA HUMPHREYS	ROH (MSC)	5/20/2024	9/1/2024
SUPPLY	MTA (MSC)	6/3/2024	7/18/2024
NEWPORT	MTA (MSC)	7/8/2024	9/20/2024
JOHN LENTHALL	MTA (MSC)	7/22/2024	11/5/2024
ROBERT E PEARY	MTA (MSC)	8/19/2024	10/19/2024
PATUXENT	MTA (MSC)	9/2/2024	11/24/2024

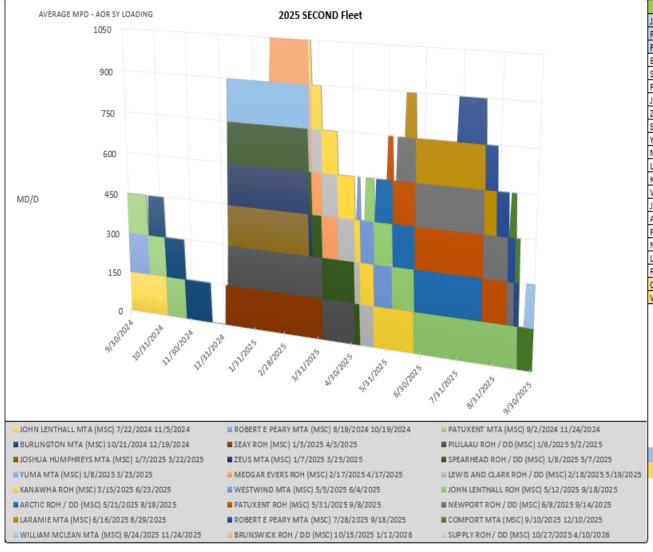
Denotes PoP carry-over from previous year Denotes PoP end in the next year

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FY25 2nd Fleet Shipyard Loading



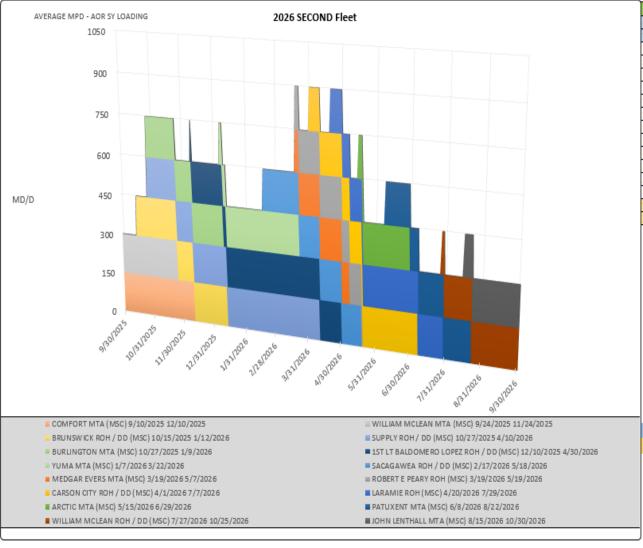
SHIP	EVENT	POP START	POP END
JOHN LENTHALL	MTA (MSC)	7/22/2024	11/5/2024
ROBERT E PEARY	MTA (MSC)	8/19/2024	10/19/2024
PATUXENT	MTA (MSC)	9/2/2024	11/24/2024
BURLINGTON	MTA (MSC)	10/21/2024	12/19/2024
SEAY	ROH (MSC)	1/3/2025	4/3/2025
PILILAAU	ROH / DD (MSC)	1/6/2025	5/2/2025
JOSHUA HUMPHREYS	MTA (MSC)	1/7/2025	3/22/2025
ZEUS	MTA (MSC)	1/7/2025	3/25/2025
SPEARHEAD	ROH / DD (MSC)	1/8/2025	5/7/2025
YUMA	MTA (MSC)	1/8/2025	3/23/2025
MEDGAR EVERS	ROH (MSC)	2/17/2025	4/17/2025
LEWIS AND CLARK	ROH / DD (MSC)	2/18/2025	5/19/2025
KANAWHA	ROH (MSC)	3/15/2025	6/23/2025
WESTWIND	MTA (MSC)	5/5/2025	6/4/2025
JOHN LENTHALL	ROH (MSC)	5/12/2025	9/18/2025
ARCTIC	ROH / DD (MSC)	5/21/2025	8/19/2025
PATUXENT	ROH (MSC)	5/31/2025	9/8/2025
NEWPORT	ROH / DD (MSC)	6/8/2025	9/14/2025
LARAMIE	MTA (MSC)	6/16/2025	8/29/2025
ROBERT E PEARY	MTA (MSC)	7/28/2025	9/18/2025
COMFORT	MTA (MSC)	9/10/2025	12/10/2025
WILLIAM MCLEAN	MTA (MSC)	9/24/2025	11/24/2025

Denotes PoP carry-over from previous year Denotes PoP end in the next year

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FY26 2nd Fleet Shipyard Loading



SHIP	EVENT	POP START	POP END
COMFORT	MTA (MSC)	9/10/2025	12/10/2025
WILLIAM MCLEAN	MTA (MSC)	9/24/2025	11/24/2025
BRUNSWICK	ROH / DD (MSC)	10/15/2025	1/12/2026
SUPPLY	ROH / DD (MSC)	10/27/2025	4/10/2026
BURLINGTON	MTA (MSC)	10/27/2025	1/9/2026
1ST LT BALDOMERO LOPEZ	ROH / DD (MSC)	12/10/2025	4/30/2026
YUMA	MTA (MSC)	1/7/2026	3/22/2026
SACAGAWEA	ROH / DD (MSC)	2/17/2026	5/18/2026
MEDGAR EVERS	MTA (MSC)	3/19/2026	5/7/2026
ROBERT E PEARY	ROH (MSC)	3/19/2026	5/19/2026
CARSON CITY	ROH / DD (MSC)	4/1/2026	7/7/2026
LARAMIE	ROH (MSC)	4/20/2026	7/29/2026
ARCTIC	MTA (MSC)	5/15/2026	6/29/2026
PATUXENT	MTA (MSC)	6/8/2026	8/22/2026
WILLIAM MCLEAN	ROH / DD (MSC)	7/27/2026	10/25/2026
JOHN LENTHALL	MTA (MSC)	8/15/2026	10/30/2026

Denotes PoP carry-over from previous year Denotes PoP end in the next year

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Questions?



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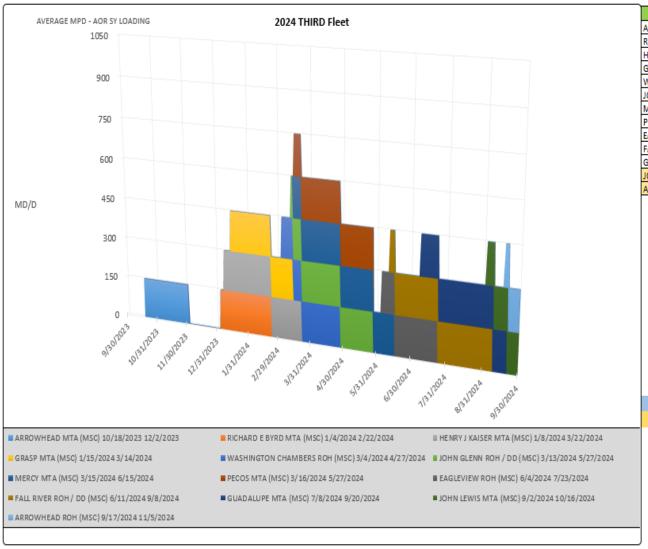
FY24-26 3rd Fleet Shipyard Loading



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FY24 3rd Fleet Shipyard Loading



SHIP	EVENT	POP START	POP END
ARROWHEAD	MTA (MSC)	10/18/2023	12/2/2023
RICHARD E BYRD	MTA (MSC)	1/4/2024	2/22/2024
HENRY J KAISER	MTA (MSC)	1/8/2024	3/22/2024
GRASP	MTA (MSC)	1/15/2024	3/14/2024
WASHINGTON CHAMBERS	ROH (MSC)	3/4/2024	4/27/2024
JOHN GLENN	ROH / DD (MSC)	3/13/2024	5/27/2024
MERCY	MTA (MSC)	3/15/2024	6/15/2024
PECOS	MTA (MSC)	3/16/2024	5/27/2024
EAGLEVIEW	ROH (MSC)	6/4/2024	7/23/2024
FALL RIVER	ROH / DD (MSC)	6/11/2024	9/8/2024
GUADALUPE	MTA (MSC)	7/8/2024	9/20/2024
JOHN LEWIS	MTA (MSC)	9/2/2024	10/16/2024
ARROWHEAD	ROH (MSC)	9/17/2024	11/5/2024

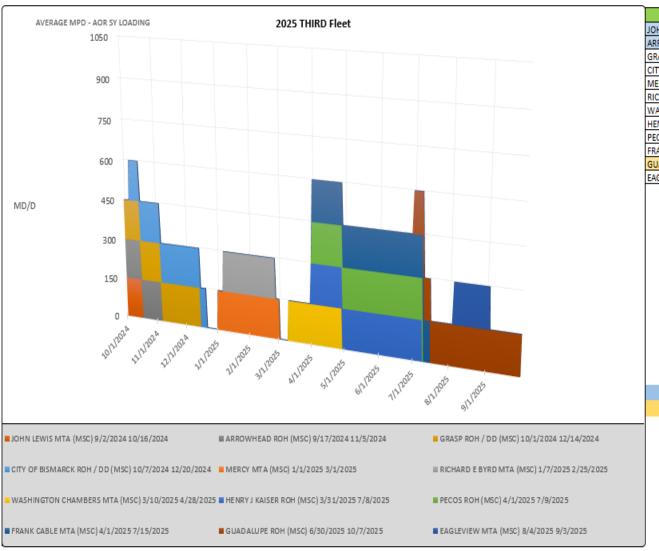
Denotes PoP carry-over from previous year Denotes PoP end in the next year

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FY25 3rd Fleet Shipyard Loading



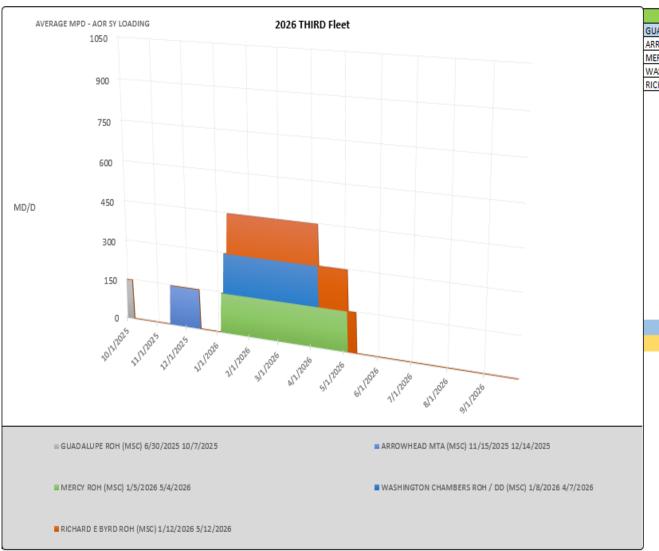
SHIP	EVENT	POP START	POP END
JOHN LEWIS	MTA (MSC)	9/2/2024	10/16/2024
ARROWHEAD	ROH (MSC)	9/17/2024	11/5/2024
GRASP	ROH / DD (MSC)	10/1/2024	12/14/2024
CITY OF BISMARCK	ROH / DD (MSC)	10/7/2024	12/20/2024
MERCY	MTA (MSC)	1/1/2025	3/1/2025
RICHARD E BYRD	MTA (MSC)	1/7/2025	2/25/2025
WASHINGTON CHAMBERS	MTA (MSC)	3/10/2025	4/28/2025
HENRY J KAISER	ROH (MSC)	3/31/2025	7/8/2025
PECOS	ROH (MSC)	4/1/2025	7/9/2025
FRANK CABLE	MTA (MSC)	4/1/2025	7/15/2025
GUADALUPE	ROH (MSC)	6/30/2025	10/7/2025
EAGLEVIEW	MTA (MSC)	8/4/2025	9/3/2025

Denotes PoP carry-over from previous year Denotes PoP end in the next year

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FY26 3rd Fleet Shipyard Loading



SHIP	EVENT	POP START	POP END
GUADALUPE	ROH (MSC)	6/30/2025	10/7/2025
ARROWHEAD	MTA (MSC)	11/15/2025	12/14/2025
MERCY	ROH (MSC)	1/5/2026	5/4/2026
WASHINGTON CHAMBERS	ROH / DD (MSC)	1/8/2026	4/7/2026
RICHARD E BYRD	ROH (MSC)	1/12/2026	5/12/2026

Denotes PoP carry-over from previous year Denotes PoP end in the next year

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Questions?



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2023 Industry Day

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MSC N7 Shipyard Firefighting Updates

Mr. Matthew B. Smith

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05 Oct 2023

The overall classification of this brief is:

UNCLASSIFIED

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Maintenance Periods Fire Prevention

- GAO Report NAVY SHIP FIRES Ongoing Efforts to Improve Safety Should Be Enhanced dtd April 2023
 - Damage exceeded \$4 billion and the complete loss of two ships during maintenance availabilities over 12-year period from fires
- MSC assigned vessels Shipyard Firefighting Policies and Procedures.
 - SWI 016 invoked for Shipyard Fire Fighting requirements
 - Review NFPA 312
 - Review NAVSEA 8010
 - Incorporate Fire Fighting TTX Lessons Learned.
 - Navy 8010 Manual requirements for commissioned Navy Vessels (LCC, AS and ESB) adopted where able in the class specific Joint Operations Manual and agreed upon by the both of the vessels TYCOMS. (In progress)
 - MSC Shipyard Fire Fighting QMS procedure (In progress)
 - Shipyard Fire Fighting compliance Visits (request for resources in POM26)



Revision - Work Item 0016 Plans and Communication Changes

Para 7.1-Response Plans

Plan must be provided at initial bid vice seven (7) days after award.

Para 7.2-Provide Portable Fire Ext(PFE) units in Fixed Gas System Spaces

- S/Y provided PFEs must detailed in the Fire and Safety Plan
- PFE must be in place prior to disabling fixed fire suppression system(s)

Para 7.3-7.4-Fixed Gas System(s)

List fixed gas system(s) status (disabled/enabled) in Fire & Safety Plan

Para 7.5-Arrival Conference and Training

- Procedure when discovering a Fire
- Procedure during Fire (Support/Comms.)
- Quick Disconnect Fitting Training
- Invite Local FD for Vessel Familiarization

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Work Item 0016 Temporary Services Changes

Para. 7.6-S/Y Provided Temporary Firefighting Manifolds

- Must be detailed in Fire and Safety Plan
- One manifold per 200 feet of vessel vice three (3)
- Placed so that every location is accessible by FF Man.
- Six (6) 100' length Fire hoses (Two connected, Four spare)
- Supply Pressure(min): 150 psig vice 100 psig
- Fire Hoses must be hydro tested (12 months)
- Three each 1.5" Vari-Nozzles 95gpm w/ Pistol Grip (Two connected, One spare)
- Test each Temp. Man. Min. Supply: 60 psi
- If any part of the Vessels FM is disabled detail additional Temp. FF Man. (Para. 7.8)

Para. 7.7-S/Y Provided Firemain Tie-in

- Must be detailed in Fire and Safety Plan
- Install S/Y provided and tested cutoff valve
- Fire Hoses must be hydro tested (12 months)
- Test highest and farthest Fire Station Min.



n separate Temp.





Work Item 0016 Fire Watches and Quick Disconnects Changes

- Para. 7.9-7.10 Highlights-Fire Watches/Hot Work
 - Fire Watch must remain at the hot work location for **60 minutes** vice 30 minutes
 - Fire Watch must be provided with means of communication with supervisor
- Para. 7.15-Quick Disconnect Fittings
 - Only required IWO Class "A" Fire Zone Boundaries
 - Fittings are to marked with International
 Orange Paint/Tape for easy identification
- Para. 7.16-Daily/Shift Inspection
 - Verify Quick Disconnect Fittings are compliant
 - Clear shipboard egress and pier access routes
 - Record discrepancies in Condition Report(CR)
 - Corrections Immediately corrected
 - · Corrections within 24 hours-no CR
 - Correction that require more than 24 hours must be detail a corrective action plan





Work Package Initiatives

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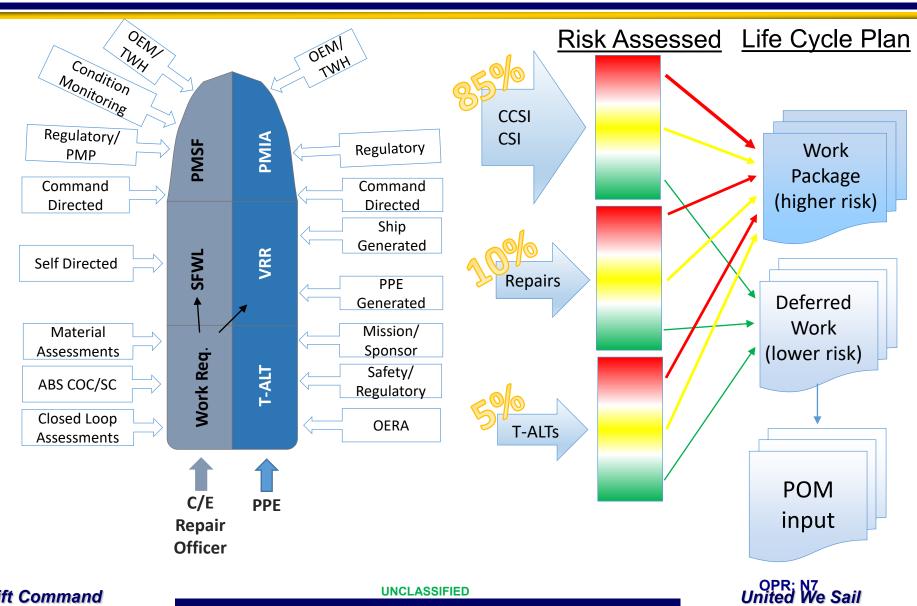
Work Package Initiatives

- 1. Assessments If its not in SAMM its not Done
- 2. CSI/CCSI Sustainment and Maturity
- 3. Advanced Planning Cell
- 4. 180 Day Award Pilot Update

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Integrated Requirements in SAMM





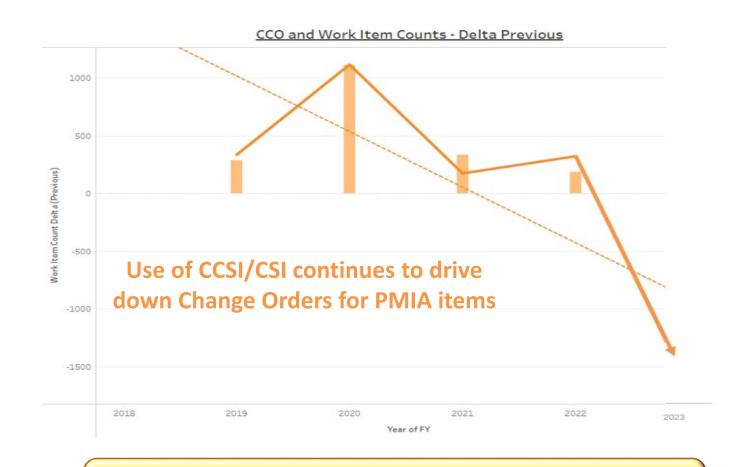


Class Standard Work Items (CSI)

- Class Standard Work Item (CSI)
 - In development since 2016
 - Utilized in Availability Work Packages since 2019
 - Robust feedback process with monthly reviews
- Advantages of SWI/CSI/CCSI
 - Standardized work packages across all government owned vessel
 - Industry familiarization
 - Reduce CCOs through analysis and feedbacks
 - Ability to rapidly replicate changes across the fleet



CSI/CCSI vs CCO numbers

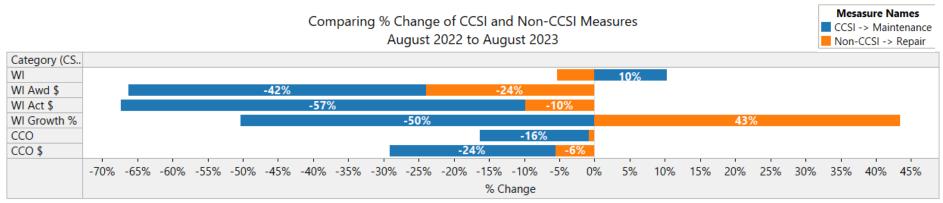


CSI and **CCSI** are Working



5

CSI/CCSI Effectiveness Review



CCSI utilization has resulted in better performance and value compared to Non-CCSI WIs:

- 10% Increase in CCSI usage while non-CSI usage has decreased
- CCSI are improving:
 - 50% Decrease in CCSI WI Growth
 - 16% Decrease in CCO received

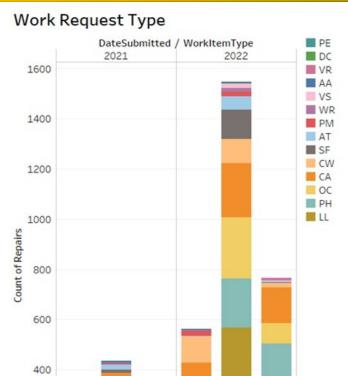
CCSI WI Cost \$ and Growth % is decreasing as CCSI Usage Increases



Assessing Material Condition Findings

- 22 Assessments transitioning to SAMM
- Work Requests generated over the last 2 years by ship inspection program (see colored bar graph)
 - Corrosion Assessment
 - TAO- 14 of 15 Complete
 - TAKE- 4 of 14 complete
 - TAOE- 1 of 2 Complete
 - TAKR- Planning and Scheduling
 - SMART: every 3 years
 - PEVI & VSA: annually
 - Load Line Assessments

All Assessment Findings will be added into SAMM



200

SFWL

VRR

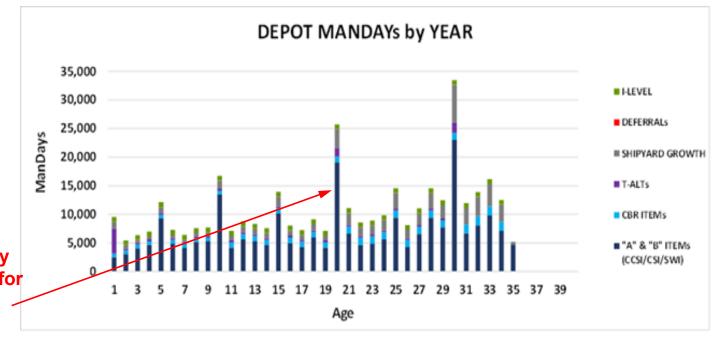
WR

SFWL VRR



Baseline Availability Package

- Baseline Availability Work Package Development for all Major Availabilities (PSAs, MTA's, ROH's, & ROH/DD's)
 - Baseline Availability Work Packages consist of SWIs, CSIs, CCSIs, & TRANSALTs
 - CSIs & CCSIs are specific WIs for PM of a vessel to meet the Expected Service Life



Baseline Availability
Package accounts for approx. 80-85% of Final Package

Identifies complete technical maintenance and repair requirements LEFT of POM



Advance Planning Cell POA&M

APC POA&M Milestones

- ~(A-1095) Major Availability populates on FSC/MRT Schedule, APC begins development of BAWP**
- ~(A-1065) BAWP (SWIs, PMIA (CSIs/CCSIs), & TRANSALTs*) developed in SAMM (only "red text" variables that affect GFM/GFS and/or WI costs are revised)**
- ~(A-1035) MOR/SOR Procurement Packages uploaded in SAMM, and copies are forwarded to PPE in DoD Safe**
 - (A-315) APC begins review and finalization of BAWP, all WIs are reviewed for latest revisions, BAWP is revised/updated, and all "red text" variables are revised/updated
 - (A-285) BAWP (SWIs, PMIA (CSIs/CCSIs), & TRANSALTs*) developed in SAMM (all "red text" variables revised), BAWP ready to be submitted for Initial Review

Note:

At (A-285) the BAWP has been developed, reviewed, and revised/updated in SAMM, all identified IAFD documents/forms should be developed and uploaded to the AWP at this time, and the BAWP is ready to be reviewed by the PPE and submitted for Initial Review per POA&M at (A-255).

At this point the APC is "hands off", unless specifically requested by the SPE to provide Pre-Availability Assessment & Initial/Final Availability Work Package development support to PPE.

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^{*}Identified TRANSALTs, Planned and/or Scheduled in SAMM

^{**}Proposed five (5) year rolling window



180 Day Award Pilot

Benefits

- Shift GFM to CFM. Reduces risk to GOV due to late material.
- Open Communication with SY and PPE starting prior availability
- PPE and PM have weekly telecons prompts discussions and builds relationships prior to start date.
- Identification of Location for SOR's gives accurate pricing for IDIQ and service support contracts.
- Allows for OMT/SMT to plan where the availability location.
 - Assists in lodging contracts.
 - Settle ship check CFRs pre-arrival
 - SORs and MORs award on time
- Incorporate repairs at a later time in the POAM

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180 Day Award Update

CUI

USNS WASHINGTON CHAMBERS

- Regular Overhaul
- West Coast
- PoP 04 Mar 24 27 Apr 24
- Award target moved from A-180 to A-144

USNS PECOS

- Mid-Term Availability
- West Coast
- PoP 16 Mar 24 27 May 24
- Funding Impacting Award

USNS KANAWHA

- Regular Overhaul
- East Coast
- PoP 14 May 23 23 Aug 23
- Availability Complete

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Lessons Learned to Date

- Request Ship check deliverables be completed with Video and Pictures.
- Process to monitor to and measure success of pre-availability ship checks
- Need to set POAM dates for OPC meeting.
- Current process does not allow for early identification of the OMT. PPG Rep, CACI CQAR and ILS reps have not been assigned.
- Have fiscal year funding in place, ready to award prior to the fiscal year.
- Require CFM to be delivered by a certain date under WI 14, possibly a biweekly material status update with SubKTR purchase order status.
- Added flexibility to overhaul start times

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MILITARY SEALIFT COMMAND

Government Property Training / Symposium N4 / LOGISTICS

"The line between disorder and order lies in logistics" – Sun Tzu

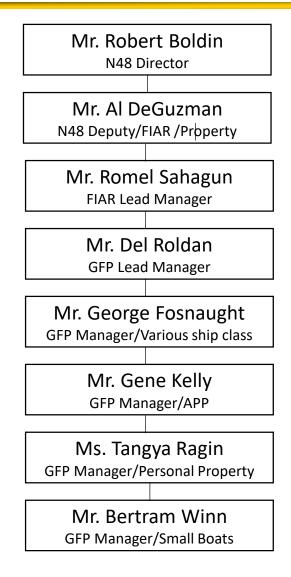


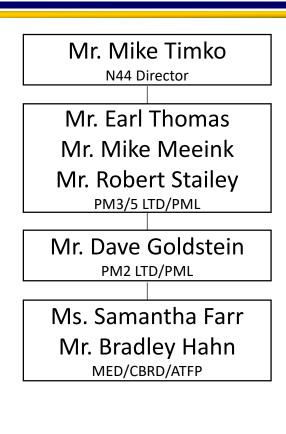
AGENDA

- Team Introduction
- Objectives
- Financial Improvement and Audit Readiness (FIAR)
- Government-Furnished Property
- Property Management System Analysis (PMSA)
 - Expectations
 - Functional Outcomes Audited
- Shipboard Validations
 - Expectations
 - Functional Outcomes Audited
- Program Manager's Logistician (PML) Perspective
- Thoughts to Ponder
- References
- Points of Contact
- Questions/Further Discussions



INTRODUCTION







OBJECTIVES

- Importance of Financial Improvement and Audit Readiness (FIAR)
- Emphasize the Property Administration roles/responsibilities in the processes on GFP program
- Better understanding of Property Management System Analysis (PMSA)
- Discuss and Emphasize Shipboard Inventory Validations
- To understand the Program Manager's Logistician (PML) role in the management of GFP
- Discuss applicable policies/regulations pertaining to GFP
- Disseminate POC and pertinent handouts
- A few thoughts to ponder





Financial Improvement and Audit Readiness (FIAR)

- Why
- Improve the DOD's financial management operations
- Provide DOD with resources to carry out its mission
- Improve our stewardship of resources entrusted to us by taxpayers
- How
- DOD FIAR Guidance of April 2017, several laws, regulations, policies
- Accurate and transparent reporting
- Increased process efficiency / Continuous process improvement
- Best business practices
- Who
- Stakeholders
- External auditors





Financial Improvement and Audit Readiness (FIAR)

Existence

Inventory Performance

 Perform physical inventory test to verify existence of assets and accuracy of asset record for randomly selected assets

Reverse Testing

 Trace equal number of assets from the field back to the book of record (e.g., CMLS) to verify completeness of asset records

Completeness

Key Supporting Documents

Valid receipt and acceptance documentation (Form DD-250); Material
 Order Request forms

Presentation and Disclosure

Focus on Fund and OM&S Account

- Ship assignment determines Navy vs. Transcom
- Material classification and condition code can determine OM&S type

Valuation

Statistical Sample / Moving Average Cost

- Value based on documentation
- Like kind
- Indexed replacement cost



Government-Furnished Property (GFP)

- Government-Furnished Property in the possession of, or directly acquired by the Government, and subsequently furnished to the contractor
 - In accordance with the contract terms and conditions
- Includes but not limited to spares and property for repairs/maintenance
 - Durable moveable property (DMP) or operating space items (OSI)
 - General equipment
- The Government Property Administrator (GPA)
 - Designated in writing IAW FAR part 45.101
 - Works/coordinates with OPCO PA in the administration of GFP
 - Ensures that all GFP is properly managed, documented, and reported
- Work is performed IAW the FAR, DFAR, other regs, and contract stipulations
 - All points to FIAR compliance
 - Recommends best business practices



Property Management System Analysis (PMSA)

- PMSA a periodic audit of the OPCO's Property Control Plan (PCP) as it applies
 to a specific ship and IAW the ship operating contract guide. Also in
 compliance with processes and procedures outlined in the FAR and MSC's
 contract with the OPCO.
- What to Expect Prior to
 - Notification
 - Request for Documents
- What to Expect During
 - In-Brief
 - The 10 Functional Outcomes
 - Out-Brief



Auditees

- What to Expect After
 - Business systems analysis
 - Corrective action plan (via the Contracting Officer/COR)

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PMSA Functional Outcomes Audited

- Acquisition involves the OPCO's acquisition of property by various means...or via a contractual transfer of accountability from another contract
- Receipt the process of physically receiving incoming property; the point at which the OPCO becomes accountable and responsible with property that is Government-owned
- Records ensuring that the OPCO establishes/maintains records of Government property IAW regs and contract terms/conditions
- Physical Inventory the on-hand quantities are known/in location and recorded accordingly
- Sub-contractor control that subcontracts clearly identify assets to be provided including the proper flow of contract terms/conditions including periodic reviews by the OPCO



PMSA Functional Outcomes Audited

- Reports involves the OPCO's report preparation controls and procedures
- Relief of Stewardship the process which enables the prompt recognition, investigation, disclosure, dispositions/expenditures, and reporting on the loss of Government property and determination of accountability
- Utilization ensuring the use of Government property by the OPCO is IAW or as authorized by the contract
- Maintenance the proper care of equipment, special tooling, and special test equipment
- Property Close-out disposition action upon contract completion



Shipboard Validations

- Validations a scheduled audit of an OPCO ship's inventory of its storeroom items (SRI) and durable moveable property (DMP) also known as operating space items (OSI).
- What to Expect Prior to
 - Completion of W2W inventory
 - Notification/scheduling and visit coordination



- In-Brief with the Ship's Captain, CHMATE, CHENG, OPCO PA, SK
- Randomized print-out of 10% SRI inventory
- Randomized print-out of 10% DMP (by category)
- Out-Brief
- What to Expect After
 - Business systems analysis and after action report
 - Corrective action plan (via the Contracting Officer/COR)



Shipboard Validation Functional Outcomes Audited

- Records ensuring that the OPCO establishes/maintains records of Government property IAW regs and contract terms/conditions
- Physical Inventory the on-hand quantities are known/in location and recorded accordingly
- Receipt the process of physically receiving incoming property; the point at which the OPCO becomes accountable and responsible with property that is Government-owned
- Reports involves the OPCO's report preparation controls and procedures
- Relief of Stewardship the process which enables the prompt recognition, investigation, disclosure, dispositions/expenditures, and reporting on the loss of Government property and determination of accountability
- Sub-contractor control assets provided for including the proper flow



Program Manager's Logistician (PML) Perspective

The Program Management Logistician (PML) is part of the MSC N44 (Logistics Sustainment) organization of MSC with specific duties and responsibilities in direct support of a specific MSC Program

PMLs provide subject matter logistics support on all logistics functions pertaining to the mission and operation of ships within the program.

PMLs are the initial POC for all logistics related issues.

PM2 – Special Mission: David Goldstein

PM3/5 – Prepositioning: Earl Thomas

Robert Stailey Mike Meeink





Program Manager's Logistician (PML) Perspective

Monitor, assess and ensure the material readiness of assigned ships

Provide equipment life cycle and material readiness management, guidance and direction

- Casualty Report (CASREP) material support
- Shipboard Feedback (ACR/FCFBR/CK)
- Transportation Alterations (TRANSALTs)
- Equipment installations/removals/relocations
- Inventory audits
- Shipboard configuration and storeroom allowances for installed equipment.
- Management of class Shore Based Spares (SBS)

Coordinate movement of government provided assets

- Repair part/equipment asset sharing
- CBRD/AT/FP Equipment
- Repair part excess and shortage

Contract compliance oversight

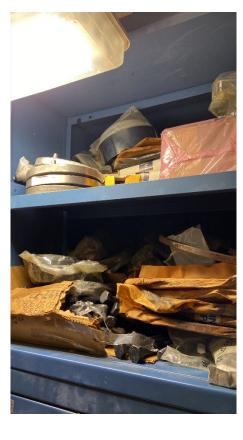
- Invoice reviews
- Submission of required inventories (e.g. ammunition/weapons/boat/property)
- Deliverables submissions required by the Technical Manual





• Proper housekeeping/proper care











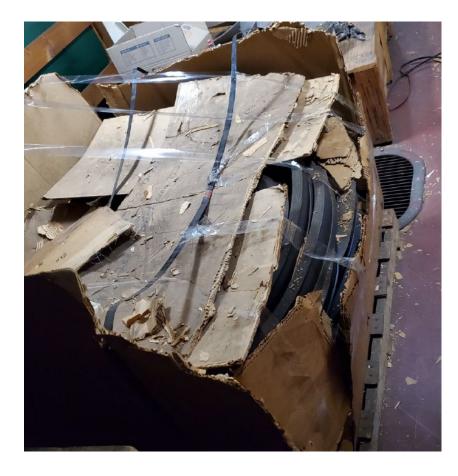
Receipt and stowage







• Excessive trash and dust

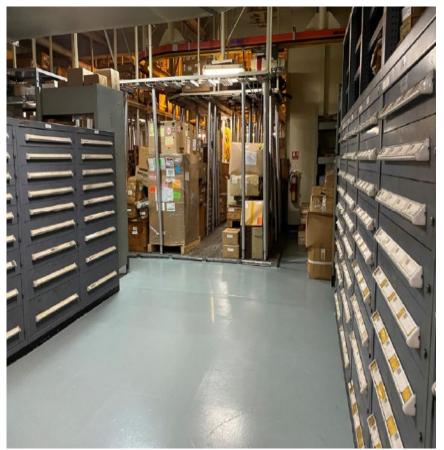






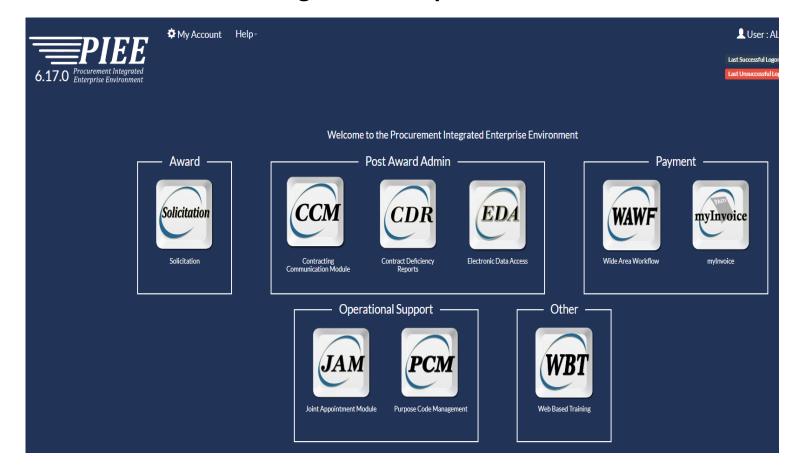
• What a storeroom should look like!



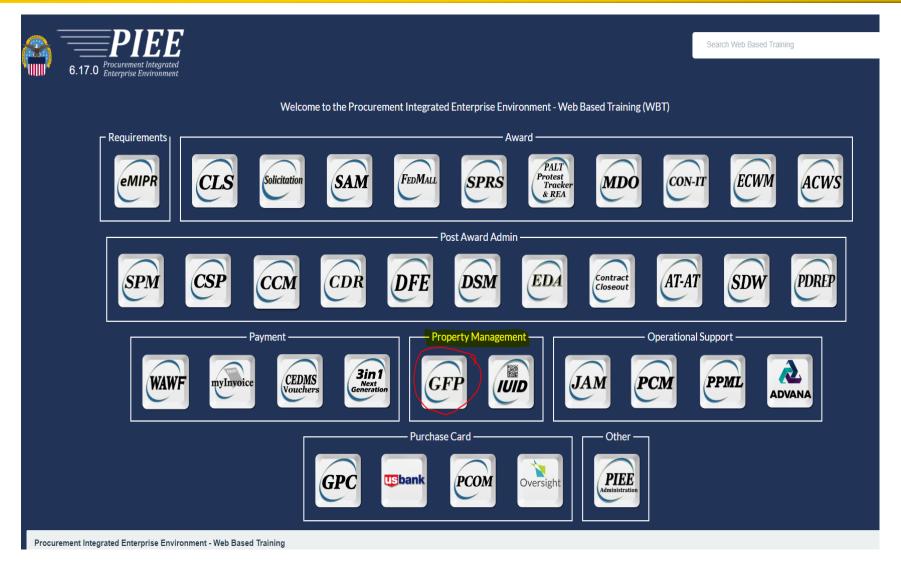




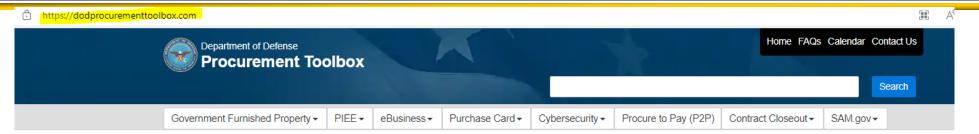
PIEE – Procurement Integrated Enterprise Environment









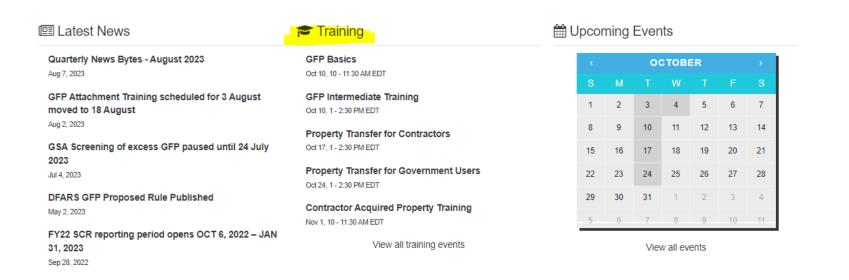


X Department of Defense

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Procurement Toolbox

A collection of tools and services to help you and your organization manage, enable, and share procurement information across the Department of Defense.



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References

- USG Contracts and OPCO PCP
- SECNAVINST M-5200.45 DON General Equipment Accountability and Management Procedures Manual
- SECNAVINST 5200.43A Govt Furnished Property, Accountability, and Management
- COMSCINST 4340.3D Govt Furnished Property, Accountability, and Management
- OPNAVINST 4440.26C Accountability and Management of OM&S and GFP
- SECNAVINST 5200.45A General Equipment Accountability and Management
- COMUSFLTFORCOMINST 5200.45 USFFC General Equipment
- Federal Acquisition Regulation (FAR)
- Defense Federal Acquisition Regulation (DFAR)



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Questions / Further Discussion



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